

Estimator Training Program



The Solution to Growing Your Millwork Business



Estimator Training

We offer three training packages: 1 Day, 3 Day & 4 Day. Based on the attendee's experience level, you can select the level of training that you are interested in. Below are basic outlines for each package. We can also work with you to customize the syllabus to be specific to the trainee's experience level and needs.

A lot of other training programs out there are ineffective because attendees are passively watching a set of lectures and not applying anything in a practical setting. We want to ensure that your investment is worthwhile. We believe that learning is best retained when applied in real-life experiences. This is a hands-on course with active attendee participation. We include activations and assignments as well as an assessment at the end of the training. We want to be certain that your trainee gets the most out of the training.

All of our training is done online through Microsoft Teams so your attendee doesn't have to leave the office or pay for expensive traveling fees.

Call now to set up your training: (504) 350-1933

The prices listed below are for each attendee. Please inquire about possible group discounts.



The Solution to Growing Your Millwork Business
Honesty | Accuracy | Reliability

2024 Pricing

4 Day Training

For those with no experience in fabrication/install, no experience in estimating

4 hours each day

\$2,299

- Overview of the Millwork Trade
- Plan Reading
- Specification Reading
- Quantity Take-offs
- Estimating
- Costs and Markups
- Bid Selection
- Hit Rate Optimization (HRO)
- Communication with GC's and Subcontractors
- Bid Letters and Scopes
- Time Management
- Excel for Millwork Estimators

3 Day Training

For fabricator or installer, with no experience in estimating

4 hours each day

\$1,799

- Plan Reading
- Specification Reading
- Quantity Take-offs
- Estimating
- Costs and Markups
- Bid Selection
- Hit Rate Optimization (HRO)
- Communication with GC's and Subcontractors
- Bid Letters and Scopes

1 Day Training

For junior estimators looking to advance

4 hours

\$699

- Costs and Markups
- Bid Selection
- Hit Rate Optimization (HRO)
- Communication with GC's and Subcontractors
- Bid Letters and Scopes
- Time Management

Contact us with any questions:

Phone: (504) 350-1933

Email: ben@bhestimating.com



 **Estimating**

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